



HP Completes Acquisition of 3Com

Today, we are pleased to announce that HP's acquisition of 3Com is complete.

With the integration of 3Com, HP will change the networking industry through purposeful innovation that allows your customers to solve their most pressing networking and connectivity challenges. In the coming months, HP will integrate 3Com's leading switching, routing, security, voice, wireless and network management products, creating a networking industry powerhouse. The combined portfolio will reduce network complexity, improve IT delivery capabilities and lower total cost of ownership.

Both present and future resellers will benefit as HP hones its focus on the networking industry, providing a differentiated alternative to the incumbent vendor. The combined core-to-edge and data center solutions expand partner reach into new markets—from the Fortune 100 to small business—and create profitable new opportunities. This next generation network portfolio, based on a modern, open standards architecture, restores partner flexibility to work with a wider range of vendors and create more robust solutions for their customers.

During the integration, you may continue purchasing HP, 3Com, H3C and TippingPoint solutions just as you do today. Details on the combined portfolio will be available to you, as a valued HP and 3Com partner, in the coming months.

3Com and HP customers and resellers will continue to receive support for both product lines. The combined business will also benefit from HP's extensive service portfolio and service enablement programs. HP is committed to a full training and certification program to ensure that partners have the technical expertise and capability to consult on and implement HP-based systems and solutions quickly and effectively.

Together, 3Com and HP will change networking.

More details will become available on the 3Com, H3C, TippingPoint and HP partner portals as the integration progresses.

» For more information and FAQs, visit the [HP Partner Portal](#).

HP Confidential

Date of integration may vary by country.

For those countries that require consultation with works councils or other employee representatives in relation to a local implementation of the acquisition of 3Com, this is not intended to provide country-specific information and in no way reflects that final decisions have been made at a local level. With respect to such countries, final decisions are subject to prior consultation with works councils and other employee representatives.